

# OEM Proposal

## CFR Free Ink Roller Pen series

- We offer the OEM service of developing and manufacturing our Free Ink Roller Pen in your private brand with the same standard and quality as of our OHTO branded products.

# Why Choose OHTO Free Ink Roller Pen for OEM?

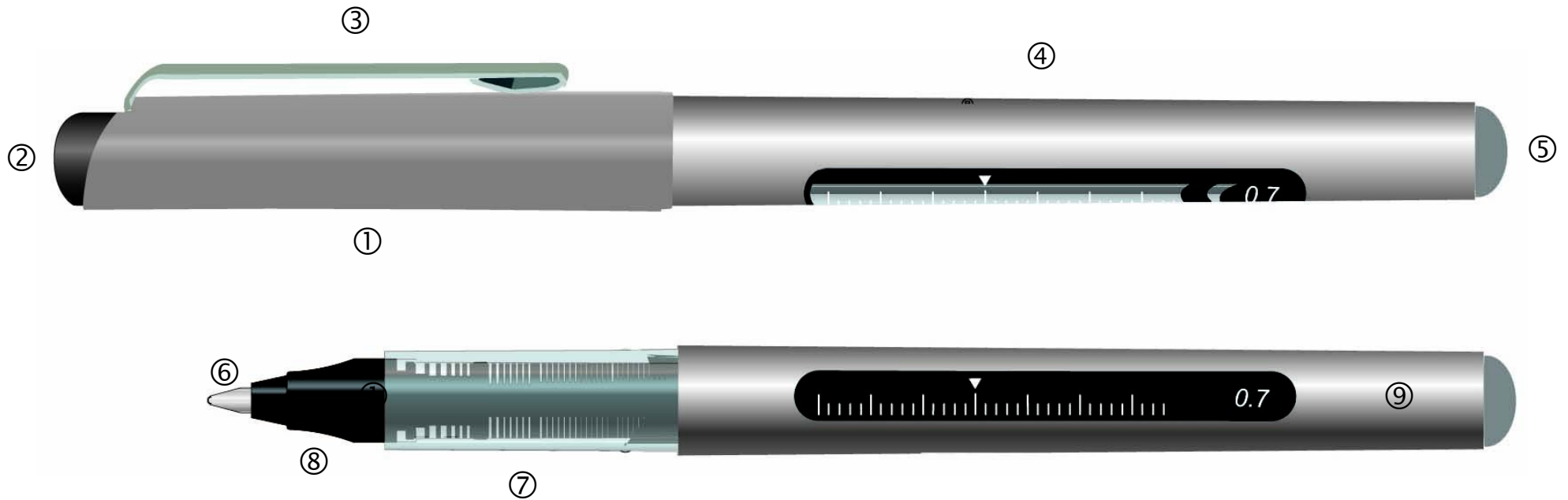
- Reliable Quality
- In-house manufacturing of Tip and Ink, two most important parts of a pen
- In-house automatic assembly line
- Made In Japan
- Very long experience of working as a OEM supplier of international brands
- Technical support

What is Free Ink Roller Pen?

Free Ink Roller Pen is a Liquid Ink Roller Pen. Our liquid ink is pigmented water-proof/fade-proof available in 10 colors.

Due to in-house manufacturing of Tip/Ink, and in-house assembly line, we have full control in the quality.

# Name of parts



Cap	Cap plug	Clip	Barrel	End plug	Tip with feeder	Regulator or	Taper	Foil
①	②	③	④	⑤	⑥	⑦	⑧	⑨

# Cap ① (Material P.P.)

**Available color options:**



Grey



Semi-transparent ink color  
(Blue/Black/Red/Green only)



Transparent



Black

# Cap plug ② (Material P.P.)

Available options:

- Shape

Circle type



Slant type



- Color

Black

Blue

Red

Green

Orange

Pink

Violet

Wine red

Light green

Sky blue

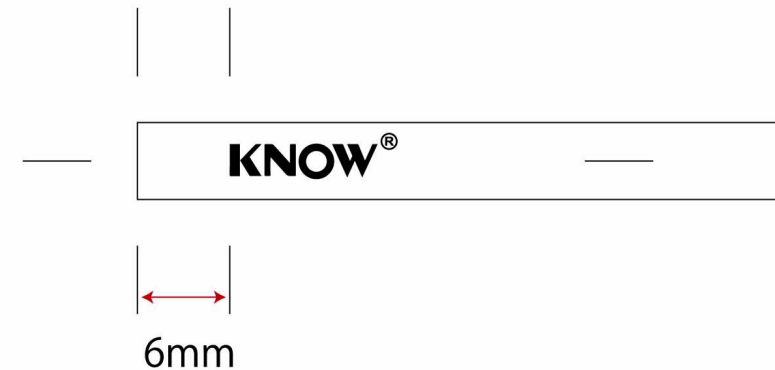
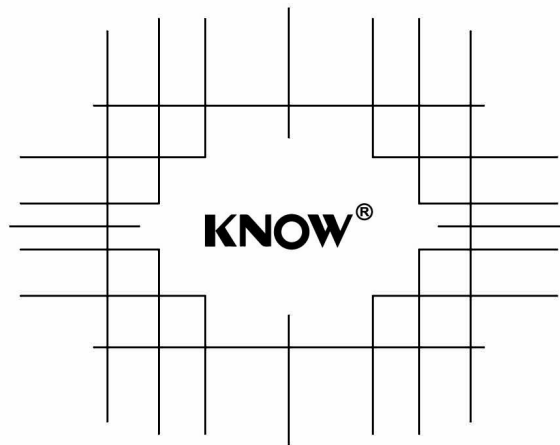
# Clip ③ (Material SUS)

Available option: LOGO emboss

「 Logo emboss example 」

W10.9×H3 mm

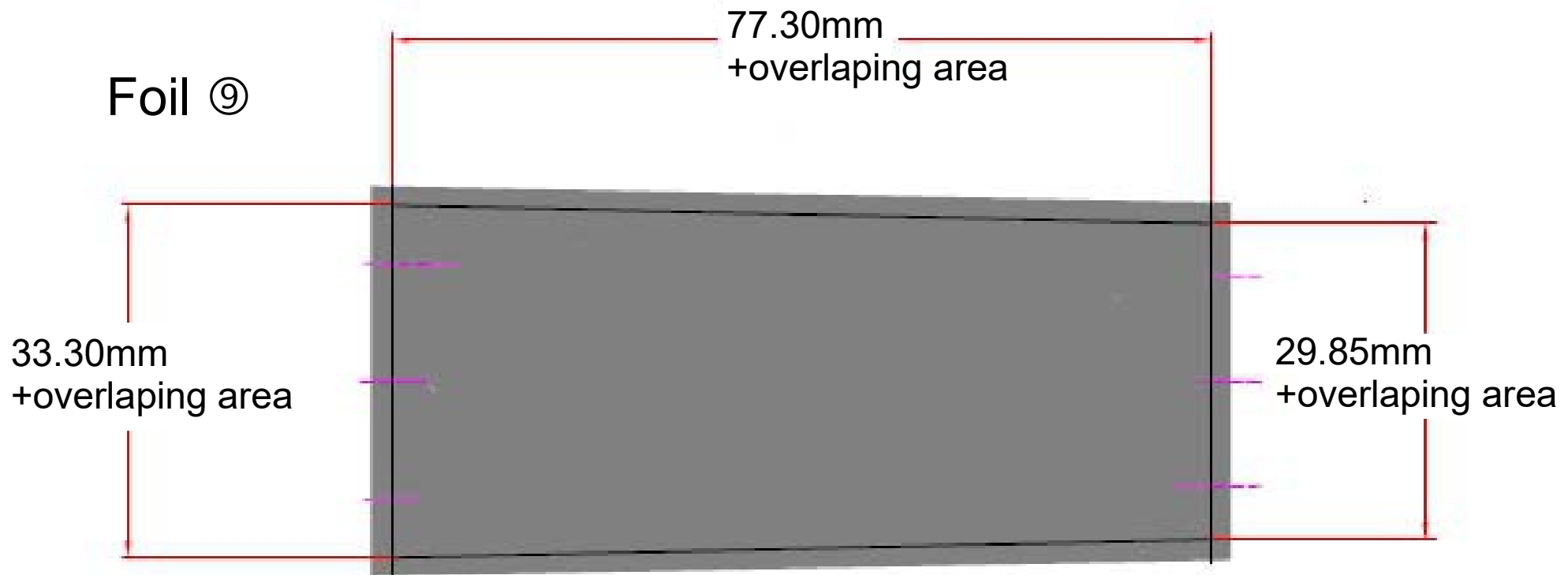
position



image



# Barrel ④ (Material P.P.)





# End plug ⑤ (Material P.P.)

Available options:

## ■ Shape



Flat type



Oval type

## ■ Color

Black

Blue

Red

Green

Orange

Pink

Violet

Wine red

Light green

Sky blue

Grey(in Oval type only)

# Tip with Feeder ⑥

(Material Tip: SUS, Ball: TC  
Feeder: Polyster)

**Available options:**



**Cone shape**

Available ball size

0.5mm  
0.7mm  
1.0mm



**Needle shape**

Available ball size

0.3mm  
0.4mm  
0.5mm  
0.7mm  
1.0mm  
1.5mm

# Regulator ⑦

## (Material ABS)



### **Available options: Color of regulator**

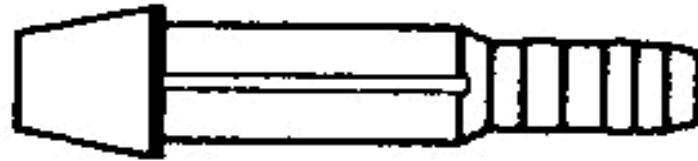
Option 1)  
Blue/Black/Red/Green Ink color  
Others Trasparent or Black

Option 2)  
All Transparent

Option 3)  
All Black

# Taper ⑧

(Material POM)



Color: Same as ink color

# Ink

## (Pigmented Waterproof/Fadeproof)

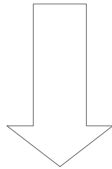
Available colors;

- 1) Black
- 2) Blue
- 3) Red
- 4) Green
- 5) Orange
- 6) Pink
- 7) Violet
- 8) Wine red
- 9) Light green
- 10) Sky blue

# Packaging



12pcs(dozen box)



144pcs(gross box)



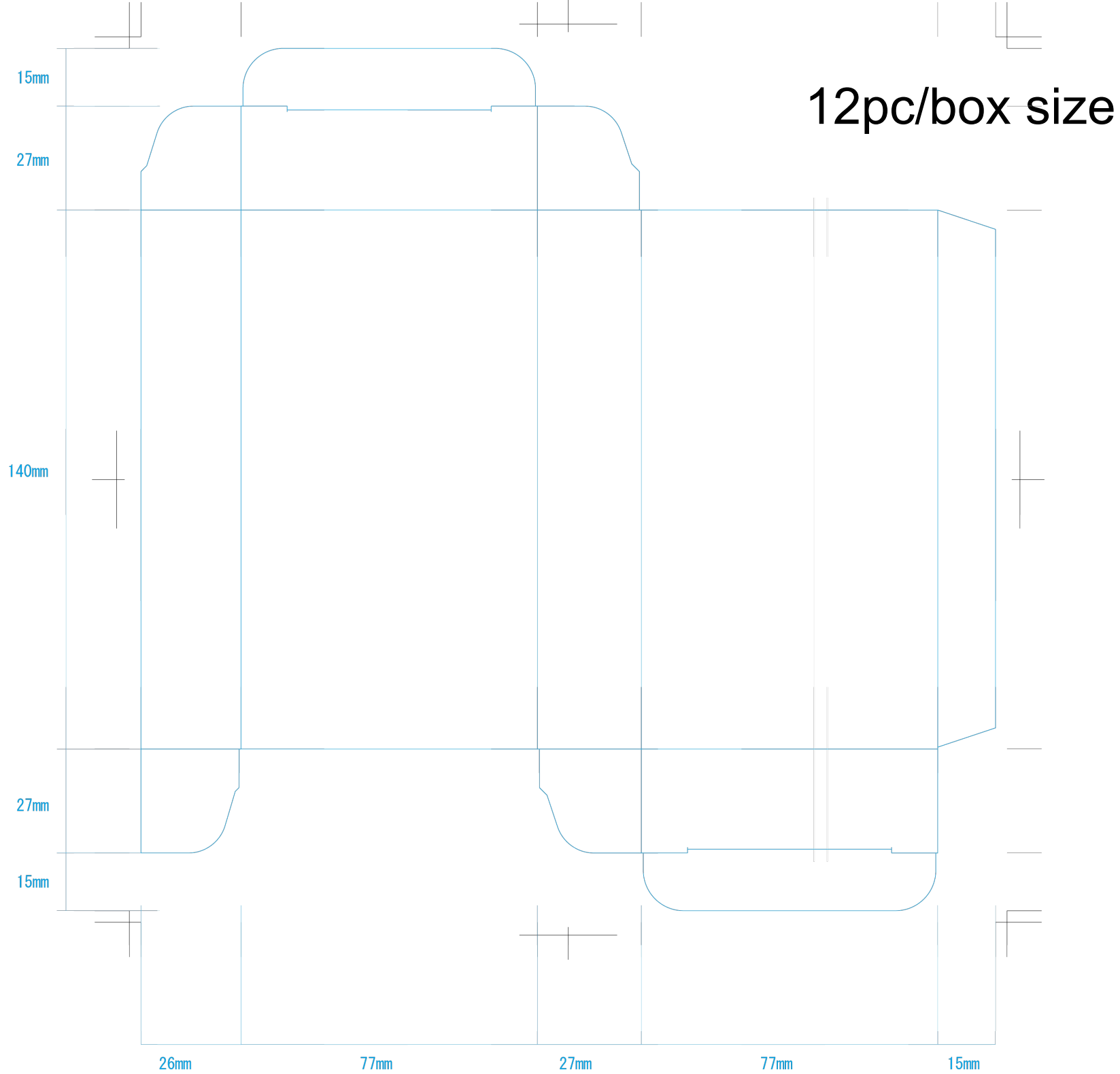
**2 options**



1440pc(master carton)



864pc(master carton)



25mm

144mm

79mm

144mm

79mm

40mm

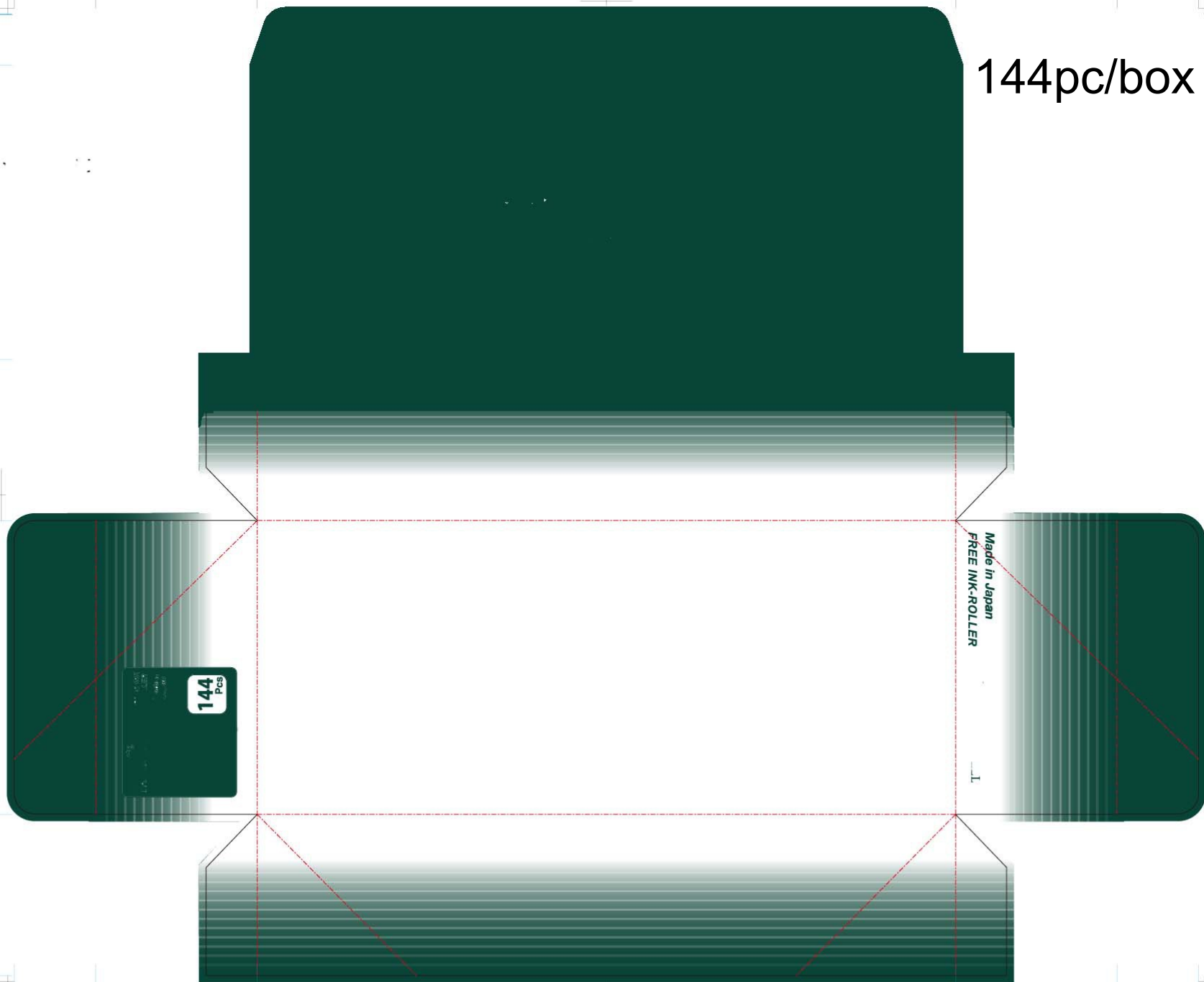
79mm

342mm

79mm

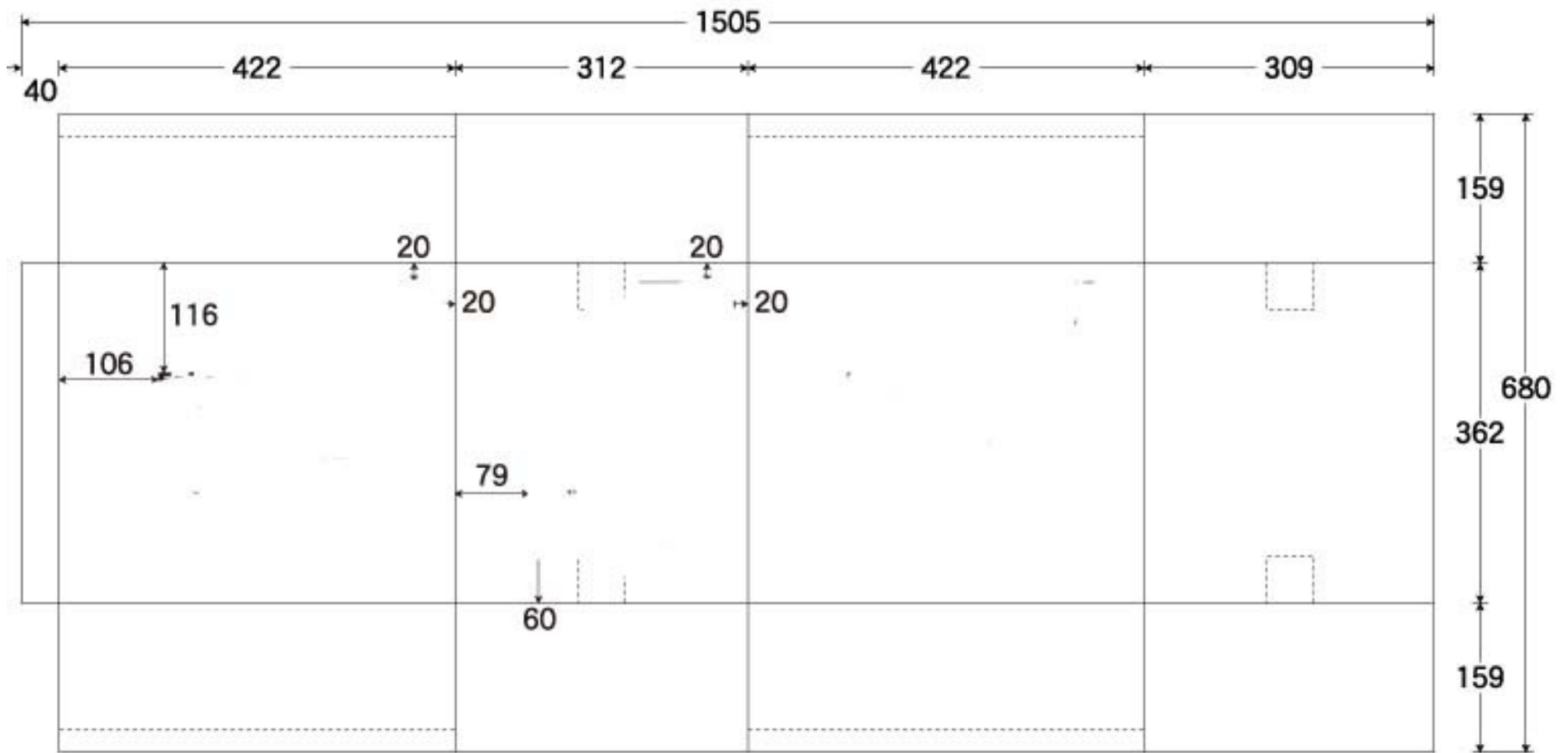
40mm

144pc/box size

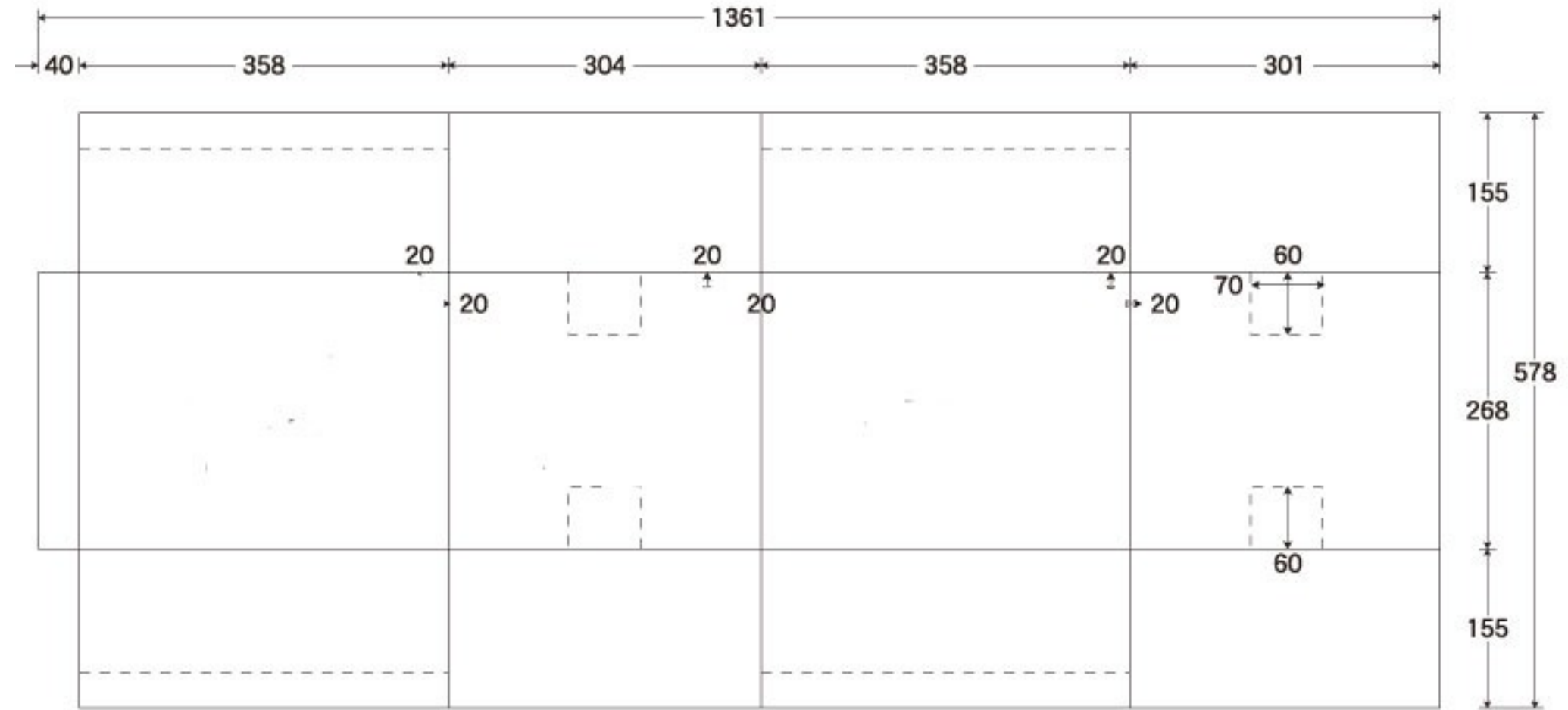




# 1,440pc/master carton size



# 864pc/master carton size



# Initial order and cost

Initial order will have following cost.

## 1) Initial cost(one time cost)

In order to develop a product with new brand, need to produce new foil and new packaging materials. For it, need to make **CYLINDERS** for Foil printing and **BLOCKS** for printing packaging materials and **PLATE** for logo emboss on clip.

This cost is called “Initial cost” and is invoiced only one time and at the start only.

Remark:

Depending on the number of Models and Foil design, total initial cost will be changed.

## 2) Product cost

Product cost is the price of the finished product

## 3) Certificate charges(option)

If any certificates issued by the third party organization is needed, extra charges will be invoiced. The charges depends on the type of required certificate.

## Work flow and Lead time from start till shipment.

Step	Job	Customer	OHTO	Remark
1)	Submit product sample /SDS for quality evaluation		●	
2)	Finalize product specification	●		
3)	Foil(barrel) design(.ai file with Outline)	●		
4)	Packaging design(.ai file with Outline)	●		
5)	Clip logo design(.ai file with Outline)	●		
6)	Order confirmation	●		Shipment shall be within 90days from this date.
7)	Start manufacturing parts		●	
8)	Cylinder development		●	
9)	Foil print(image data) confirmation	●		
10)	Clip logo artwork confirmation	●		
11)	Block(packaging)development		●	
12)	Packaging Print proof	●		
13)	Start mass printing of Foil/Packaging material/Clip embossing		●	
14)	Start assembly		●	
15)	Effect Shipment		●	